# Form 1023 Checklist

# (Revised June 2006)

Application for Recognition of Exemption under Section 501(c)(3) of the Internal Revenue Code

**Note.** Retain a copy of the completed Form 1023 in your permanent records. Refer to the General Instructions regarding Public Inspection of approved applications.

Check each box to finish your application (Form 1023). Send this completed Checklist with your filled-in application. If you have not answered all the items below, your application may be returned to you as incomplete.

$\checkmark$	According the condition and engaged in this grader
¥	Assemble the application and materials in this order:
	Form 1023 Checklist     Form 20349, Province of Attended and Profession of Representative (if filling)
	<ul> <li>Form 2848, Power of Attorney and Declaration of Representative (if filing)</li> <li>Form 8821, Tax Information Authorization (if filing)</li> </ul>
	· · · · · · · · · · · · · · · · · · ·
	Expedite request (if requesting)  Analization (Form 1993 and Schodules A through H. as required)
	Application (Form 1023 and Schedules A through H, as required)  Addition of approximation.
	Articles of organization  Averaging the production in absorbed price order.
	Amendments to articles of organization in chronological order      Release as at the makes of organization and amendments.
	Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments  - Bylaws or other rules of operation and amendments
	Documentation of nondiscriminatory policy for schools, as required by Schedule B     Section 504(c)(2) Occapitation To Make
	<ul> <li>Form 5768, Election/Revocation of Election by an Eligible Section 501(c)(3) Organization To Make Expenditures To Influence Legislation (if filing)</li> </ul>
	All other attachments, including explanations, financial data, and printed materials or publications. Label
	each page with name and EIN.
$\checkmark$	User fee payment placed in envelope on top of checklist. DO NOT STAPLE or otherwise attach your check or money order to your application. Instead, just place it in the envelope.
	money order to your application. Instead, just place it in the envelope.
$\checkmark$	Employer Identification Number (EIN)
$\checkmark$	Completed Parts I through XI of the application, including any requested information and any required Schedules A through H.
	You must provide specific details about your past, present, and planned activities.
	• Generalizations or failure to answer questions in the Form 1023 application will prevent us from recognizing you as tax exempt.
	Describe your purposes and proposed activities in specific easily understood terms.
	• Financial information should correspond with proposed activities.
$\square$	Schedules. Submit only those schedules that apply to you and check either "Yes" or "No" below.
	Schedule A Yes No Schedule E Yes No
	Schedule B Yes No Schedule F Yes No
	Schedule C Yes No V Schedule G Yes No V
	Schedule D Yes No _ ✓ Schedule H Yes No _ ✓

$\square$	An exact copy of your complete articles of organization (creating document). Absence of the proper purpose and dissolution clauses is the number one reason for delays in the issuance of determination letters.
	<ul> <li>Location of Purpose Clause from Part III, line 1 (Page, Article and Paragraph Number) Article 3</li> <li>Location of Dissolution Clause from Part III, line 2b or 2c (Page, Article and Paragraph Number) or by operation of state law Article 6</li> </ul>
$\square$	Signature of an officer, director, trustee, or other official who is authorized to sign the application.  • Signature at Part XI of Form 1023.
V	Your name on the application must be the same as your legal name as it appears in your articles of organization.
Sen	d completed Form 1023, user fee payment, and all other required information, to:
P.O	rnal Revenue Service . Box 192 ington, KY 41012-0192

If you are using express mail or a delivery service, send Form 1023, user fee payment, and attachments to:

Internal Revenue Service 201 West Rivercenter Blvd. Attn: Extracting Stop 312 Covington, KY 41011

# Form **1023**

(Rev. June 2006)
Department of the Treasury
Internal Revenue Service

# Application for Recognition of Exemption Under Section 501(c)(3) of the Internal Revenue Code

OMB No. 1545-0056

Note: If exempt status is approved, this application will be open for public inspection.

Use the instructions to complete this application and for a definition of all **bold** items. For additional help, call IRS Exempt Organizations Customer Account Services toll-free at 1-877-829-5500. Visit our website at **www.irs.gov** for forms and publications. If the required information and documents are not submitted with payment of the appropriate user fee, the application may be returned to you.

Attach additional sheets to this application if you need more space to answer fully. Put your name and EIN on each sheet and identify each answer by Part and line number. Complete Parts I - XI of Form 1023 and submit only those Schedules (A through H) that apply to you.

Par	t I Identification of Applicant							
1	Full name of organization (exactly as it appears in your organization)	ing document)	2 c/o Name (if	applica	able)			
Day	ton International Festival, Inc.		Rosetta Schaff	ner, Pr	eside	nt		
3	Mailing address (Number and street) (see instructions)	Room/Suit	te 4 Employer Identif	cation N	umber	(EIN)		
1329	Stanley Ave.			31-09	30643	3		
	City or town, state or country, and ZIP + 4	·	5 Month the annua	d accour	iting pe	riod end	ds (01 - 1	12)
Day	ton, OH 45404		09					
6	Primary contact (officer, director, trustee, or authorized rep	resentative)						
	a Name: Rosetta Schaffner, President		<b>b</b> Phone:	93	37-85	9-1626	<b>3</b>	
			c Fax: (optiona	1)				
8	provide the authorized representative's name, and the name representative's firm. Include a completed Form 2848, Powe Representative, with your application if you would like us to Was a person who is not one of your officers, directors, trus	communicate wastees, employee	nd Declaration of vith your representa s, or an authorized			Yes	Z	No
J	representative listed in line 7, paid, or promised payment, to the structure or activities of your organization, or about your provide the person's name, the name and address of the personised to be paid, and describe that person's role.	o help plan, man r financial or tax	age, or advise you matters? If "Yes,"	about				
9a	Organization's website: www.aworldafair.org							
b	Organization's email: (optional) info@aworldaffair.org							
10	Certain organizations are not required to file an information are granted tax-exemption, are you claiming to be excused "Yes," explain. See the instructions for a description of orga Form 990-EZ.	from filing Form	990 or Form 990-	EZ? If		Yes	Z	No
11	Date incorporated if a corporation, or formed, if other than a	a corporation.	(MM/DD/YYYY)	02 /	06	/	1978	
12	Were you formed under the laws of a <b>foreign country?</b> If "Yes," state the country.					Yes	Ø	No
For F	Paperwork Reduction Act Notice, see page 24 of the instructions	3. Ci	at. No. 17133K		Form	1023	(Rev. 6	-2006)

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Name: Dayton	International	Festival,	Inc.
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Form 1023 (Rev. 6-2006)

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ture		<del></del> -	

Par					
You (See	must be a corporation (including a limited liability company), an unincorporated association, or a trust to instructions.) DO NOT file this form unless you can check "Yes" on lines 1, 2, 3, or 4.	be	tax exe	empt.	
1	Are you a <b>corporation</b> ? If "Yes," attach a copy of your articles of incorporation showing <b>certification of filing</b> with the appropriate state agency. Include copies of any amendments to your articles and be sure they also show state filing certification.	Ø	Yes		No
2	Are you a <b>limited liability company (LLC)</b> ? If "Yes," attach a copy of your articles of organization showing certification of filing with the appropriate state agency. Also, if you adopted an operating agreement, attach a copy. Include copies of any amendments to your articles and be sure they show state filing certification. Refer to the instructions for circumstances when an LLC should not file its own exemption application.		Yes		No
3	Are you an unincorporated association? If "Yes," attach a copy of your articles of association, constitution, or other similar organizing document that is dated and includes at least two signatures. Include signed and dated copies of any amendments.		Yes	Z	No
	Are you a trust? If "Yes," attach a signed and dated copy of your trust agreement. Include signed and dated copies of any amendments.		Yes	Ø	No
þ	Have you been funded? If "No," explain how you are formed without anything of value placed in trust.		Yes	Ø	No.
5	Have you adopted <b>bylaws</b> ? If "Yes," attach a current copy showing date of adoption. If "No," explain how your officers, directors, or trustees are selected.	<b>☑</b>	Yes		No
Pai	t III Required Provisions in Your Organizing Document		_		
to mo	following questions are designed to ensure that when you file this application, your organizing document contains to eet the organizational test under section 501(c)(3). Unless you can check the boxes in both lines 1 and 2, your organize not meet the organizational test. <b>DO NOT file this application until you have amended your organizing documents</b> and amended organizing documents (showing state filing certification if you are a corporation or an LLC) with your properties of the properties of	anizi: ent.	ng docu Submit	ıment your	sion
1	Section 501(c)(3) requires that your organizing document state your exempt purpose(s), such as charital religious, educational, and/or scientific purposes. Check the box to confirm that your organizing documents this requirement. Describe specifically where your organizing document meets this requirement, a reference to a particular article or section in your organizing document. Refer to the instructions for expurpose language. Location of Purpose Clause (Page, Article, and Paragraph):	ent such	n as pt	<b>Z</b>	
	Section 501(c)(3) requires that upon dissolution of your organization, your remaining assets must be used exc for exempt purposes, such as charitable, religious, educational, and/or scientific purposes. Check the box on confirm that your organizing document meets this requirement by express provision for the distribution of ass dissolution. If you rely on state law for your dissolution provision, do not check the box on line 2a and go to line.	line ets i ine 2	2a to upon 2c.	Z	
2b	If you checked the box on line 2a, specify the location of your dissolution clause (Page, Article, and Par Do not complete line 2c if you checked box 2a. Constitution - Article XII	agra	aph).		
2c	See the instructions for information about the operation of state law in your particular state. Check this you rely on operation of state law for your dissolution provision and indicate the state:	box	if		
Pai	t IV Narrative Description of Your Activities				
	g an attachment, describe your past, present, and planned activities in a narrative. If you believe that you have alre-	ady	provide	d som	ne of
this i	nformation in response to other parts of this application, you may summarize that information here and refer to the	spe	cific pa	rts of	the

application for supporting details. You may also attach representative copies of newsletters, brochures, or similar documents for supporting details to this narrative. Remember that if this application is approved, it will be open for public inspection. Therefore, your narrative description of activities should be thorough and accurate. Refer to the instructions for information that must be included in your description.

#### Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Part V **Employees, and Independent Contractors**

1a List the names, titles, and mailing addresses of all of your officers, directors, and trustees. For each person listed, state their total annual compensation, or proposed compensation, for all services to the organization, whether as an officer, employee, or other position. Use actual figures, if available. Enter "none" if no compensation is or will be paid. If additional space is needed, attach a separate sheet. Refer to the instructions for information on what to include as compensation.

Name	Title	Mailing address	Compensation amount (annual actual or estimated
Rosetta Schaffner	President	338 Ellenwood Drive West Carrolton, OH 45449	0
Phi Pham	1st Vice President	7736 Scioto Court, Unit 313 West Chester, OH 45069	0
Marillyn Knight	2nd Vice President	1344 Cloverfield Ave Kettering OH 45429	0
Chul H. Woo	Treasurer	978 Marycrest Ln Dayton, OH 45429	0
See Attached			

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Part V

Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Employees, and Independent Contractors (Continued)

	Employees, and inc	iehelinelir Anuraciola (coussi	ueu)				
b	receive compensation of more	than \$50,000 per year. Use the ac	highest compensated employees what tual figure, if available. Refer to the officers, directors, or trustees listed	instruc	ctions f	will for	
Name		Title	Mailing address		ensation al actual		
n/a		No employees in organization					
							-
С	that receive or will receive cor	inesses, and mailing addresses of npensation of more than \$50,000 p what to include as compensation.	your five highest compensated indeposer year. Use the actual figure, if available	ender lable.	nt con Refer	tracto to the	rs
Name		Title	Mailing address		ensation al actual		
n/a		No contractors receive > \$50k					
				l			
The f	ollowing "Yes" or "No" questions tors, trustees, highest compensate	relate to past, present, or planned related ed employees, and highest compensations.	tionships, transactions, or agreements v ed independent contractors listed in line	vith yous s 1a, 1	ur office lb, and	ers, 1c.	
2a	Are any of your officers, direct	ors, or trustees <b>related</b> to each other	ner through family or business		Yes		No
	Do you have a business relative through their position as an of	onship with any of your officers, dir	ectors, or trustees other than identify the individuals and describe		Yes	Z	No
С	highest compensated indeper	tors, or trustees related to your hig ident contractors listed on lines 1b y the individuals and explain the rel	or 1c through family or business		Yes	Ø	No
3a	For each of your officers, dire compensated independent co qualifications, average hours	ctors, trustees, highest compensating tractors listed on lines 1a, 1b, or worked, and duties.	ed employees, and highest 1c, attach a list showing their name,				
b	compensated independent co	ors, trustees, highest compensated intractors listed on lines 1a, 1b, or ax exempt or taxable, that are relationships compensation arrangement.	to receive compensation from any led to you through common		Yes	<b>☑</b>	No
4	employees, and highest comp	tion for your officers, directors, trus pensated independent contractors i mended, although they are not requuse.	sted on lines 1a, 1b, and 1c, the	-	<u> </u>		
b	Do you or will you approve co	empensation arrangements in adva-	nts follow a conflict of interest policy? nce of paying compensation? proved compensation arrangements?	Z	Yes Yes Yes		No No No

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Name: Dayton International Festival, Inc.

Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Part V Employees, and Independent Contractors (Continued)

- **b** Describe any written or oral arrangements you made or intend to make.
- c Identify with whom you have or will have such arrangements.
- d Explain how the terms are or will be negotiated at arm's length.
- e Explain how you determine or will determine you pay no more than fair market value or that you are paid at least fair market value.
- f Attach a copy of any signed leases, contracts, loans, or other agreements relating to such arrangements.

Pai	rt VI Your Members and Other Individuals and Organizations That Receive Benefits F	rom	You		
The of yo	following "Yes" or "No" questions relate to goods, services, and funds you provide to individuals and cour activities. Your answers should pertain to past, present, and planned activities. (See instructions.)	rgani	zations	as pa	art ——
1a	In carrying out your exempt purposes, do you provide goods, services, or funds to individuals? If "Yes," describe each program that provides goods, services, or funds to individuals.	Z	Yes		No
b	In carrying out your exempt purposes, do you provide goods, services, or funds to organizations? If "Yes," describe each program that provides goods, services, or funds to organizations.		Yes	Z	No
2	Do any of your programs limit the provision of goods, services, or funds to a specific individual or group of specific individuals? For example, answer "Yes," if goods, services, or funds are provided only for a particular individual, your members, individuals who work for a particular employer, or graduates of a particular school. If "Yes," explain the limitation and how recipients are selected for each program.		Yes	Ø	No
3	Do any individuals who receive goods, services, or funds through your programs have a family or business relationship with any officer, director, trustee, or with any of your highest compensated employees or highest compensated independent contractors listed in Part V, lines 1a, 1b, and 1c? If "Yes," explain how these related individuals are eligible for goods, services, or funds.		Yes	Z	No
	rt VII Your History				
The	following "Yes" or "No" questions relate to your history. (See instructions.)				
1	Are you a <b>successor</b> to another organization? Answer "Yes," if you have taken or will take over the activities of another organization; you took over 25% or more of the fair market value of the net assets of another organization; or you were established upon the conversion of an organization from for-profit to non-profit status. If "Yes," complete Schedule G.		Yes	₩.	No
2	Are you submitting this application more than 27 months after the end of the month in which you were legally formed? If "Yes," complete Schedule E.	Z	Yes		No
	rt VIII Your Specific Activities				
The ansv	following "Yes" or "No" questions relate to specific activities that you may conduct. Check the appropr wers should pertain to past, present, and planned activities. (See instructions.)	iate b	ox. Yo	our	
1	Do you support or oppose candidates in political campaigns in any way? If "Yes," explain.		Yes	Z	No
2a	Do you attempt to influence legislation? If "Yes," explain how you attempt to influence legislation and complete line 2b. If "No," go to line 3a.		Yes	Z	No
b	Have you made or are you making an <b>election</b> to have your legislative activities measured by expenditures by filing Form 5768? If "Yes," attach a copy of the Form 5768 that was already filed or attach a completed Form 5768 that you are filing with this application. If "No," describe whether your attempts to influence legislation are a substantial part of your activities. Include the time and money spent on your attempts to influence legislation as compared to your total activities.		Yes	Ø	No
3a	Do you or will you operate bingo or gaming activities? If "Yes," describe who conducts them, and		Yes		No
	list all revenue received or expected to be received and expenses paid or expected to be paid in operating these activities. <b>Revenue and expenses</b> should be provided for the time periods specified in Part IX, Financial Data.			<b>₩</b>	
b	list all revenue received or expected to be received and expenses paid or expected to be paid in operating these activities. Revenue and expenses should be provided for the time periods specified		Yes		No

orm	1023 (Rev. 6-2006)	Name: Dayton International	Festival, Inc.	N: 31 - US	930643	Page <b>b</b>
Pa	rt VIII Your Specific	Activities (Continued)				
4a	Do you or will you und conduct. (See instructi		check all the fundraising programs you	do or will	☑ Yes	☐ No
	<ul> <li>□ mail solicitations</li> <li>□ email solicitations</li> <li>□ personal solicitation</li> <li>□ vehicle, boat, plane</li> <li>☑ foundation grant so</li> </ul>	e, or similar donations	<ul> <li>□ phone solicitations</li> <li>□ accept donations on your website</li> <li>□ receive donations from another or</li> <li>☑ government grant solicitations</li> <li>☑ Other</li> </ul>		s website	
	Attach a description of	each fundraising program.				
b	for you? If "Yes," desc and state who conduct	ribe these activities. Include a ts them. Revenue and expen	th any individuals or organizations to ra all revenue and expenses from these ac ses should be provided for the time per copy of any contracts or agreements.	ctivities	☑ Yes	□ No
С	Do you or will you eng arrangements. Include of all contracts or agre	a description of the organiza	or other organizations? If "Yes," describations for which you raise funds and atte	e these ach copies	☐ Yes	☑ No
đ	jurisdiction listed, spec	l jurisdictions in which you co rify whether you fundraise for er organization fundraises for	onduct fundraising. For each state or lo ryour own organization, you fundraise f you.	cal or another		
е	the right to advise on to on the types of investr donor's contribution as	the use or distribution of func- nents, distributions from the	any contributor under which the contributes? Answer "Yes" if the donor may provitypes of investments, or the distributions program, including the type of advice rials provided to donors.	ride advice I from the	☐ Yes	☑ No
5	Are you affiliated with	a governmental unit? If "Yes	," explain.		☐ Yes	☑ No
	Do you or will you eng	age in <b>economic developme</b> enefits from your economic d	ent? If "Yes," describe your program. evelopment activities and how the activities	ities	☐ Yes	☑ No
7a	each facility, the role o	er than your employees or vo f the developer, and any bus icers, directors, or trustees.	plunteers <b>develop</b> your facilities? If "Yes siness or family relationship(s) between t	," describe the	☐ Yes	☑ No
b	"Yes," describe each a	er than your employees or vo activity and facility, the role of the manager and your office	olunteers <b>manage</b> your activities or facil f the manager, and any business or fam ers, directors, or trustees.	ities? If iily	☐ Yes	☑ No
С	directors, or trustees, i	dentify the individuals, explaingth so that you pay no more	any manager or developer and your of in the relationship, describe how contra- e than fair market value, and submit a co	cts are		
8	treated as partnerships	s, in which you share profits a	ing partnerships or <b>limited liability com</b> and losses with partners other than sec ities of these joint ventures in which you	tion	☐ Yes	☑ No
9a	Are you applying for ex lines 9b through 9d. If	cemption as a childcare orga "No," go to line 10.	nization under section 501(k)? If "Yes,"	answer	☐ Yes	☑ No
b	Do you provide child of employed (see instruction section 501(k).	are so that parents or careta tions)? If "No," explain how y	ikers of children you care for can be <b>ga</b> you qualify as a childcare organization d	I <b>nfully</b> escribed	☐ Yes	□ No
C	enable their parents or	orn you provide child care, ar caretakers to be gainfully er are organization described in	re 85% or more of them cared for by yomployed (see instructions)? If "No," explosection 501(k).	u to ain how	☐ Yes	□ No
d	whom your activities a	able to the general public? If re available. Also, see the ins described in section 501(k).	"No," describe the specific group of pestructions and explain how you qualify a	eople for is a	☐ Yes	□ No
10	Do you or will you pub scientific discoveries, o own any copyrights, pa	lish, own, or have rights in more other intellectual property atents, or trademarks, whether	nusic, literature, tapes, artworks, choreo y? If "Yes," explain. Describe who owns er fees are or will be charged, how the	or will	☐ Yes	☑ No

Part VIII Your Specific Activities (Continued) Do you or will you accept contributions of: real property; conservation easements; closely held securities; intellectual property such as patents, trademarks, and copyrights; works of music or art; licenses; royalties; automobiles, boats, planes, or other vehicles; or collectibles of any type? If "Yes," describe each type of contribution, any conditions imposed by the donor on the contribution, and any agreements with the donor regarding the contribution. 12a Do you or will you operate in a foreign country or countries? If "Yes," answer lines 12b through 12d. If "No," go to line 13a. b Name the foreign countries and regions within the countries in which you operate. c Describe your operations in each country and region in which you operate. d Describe how your operations in each country and region further your exempt purposes. 13a Do you or will you make grants, loans, or other distributions to organization(s)? If "Yes," answer lines 13b through 13g. If "No," go to line 14a. b Describe how your grants, loans, or other distributions to organizations further your exempt purposes. c Do you have written contracts with each of these organizations? If "Yes," attach a copy of each contract. d Identify each recipient organization and any relationship between you and the recipient organization. e Describe the records you keep with respect to the grants, loans, or other distributions you make. f Describe your selection process, including whether you do any of the following: (i) Do you require an application form? If "Yes," attach a copy of the form. (iii) Do you require a grant proposal? If "Yes," describe whether the grant proposal specifies your responsibilities and those of the grantee, obligates the grantee to use the grant funds only for the purposes for which the grant was made, provides for periodic written reports concerning the use of grant funds, requires a final written report and an accounting of how grant funds were used, and acknowledges your authority to withhold and/or recover grant funds in case such funds are, or appear to be, misused. g Describe your procedures for oversight of distributions that assure you the resources are used to further your exempt purposes, including whether you require periodic and final reports on the use of resources. 14a Do you or will you make grants, loans, or other distributions to foreign organizations? If "Yes," answer lines 14b through 14f. If "No," go to line 15. b Provide the name of each foreign organization, the country and regions within a country in which each foreign organization operates, and describe any relationship you have with each foreign organization. c Does any foreign organization listed in line 14b accept contributions earmarked for a specific country or specific organization? If "Yes," list all earmarked organizations or countries. d Do your contributors know that you have ultimate authority to use contributions made to you at your discretion for purposes consistent with your exempt purposes? If "Yes," describe how you relay this information to contributors. e Do you or will you make pre-grant inquiries about the recipient organization? If "Yes," describe these ☐ Yes ☐ No inquiries, including whether you inquire about the recipient's financial status, its tax-exempt status under the Internal Revenue Code, its ability to accomplish the purpose for which the resources are provided, and other relevant information. ☐ Yes ☐ No f Do you or will you use any additional procedures to ensure that your distributions to foreign organizations are used in furtherance of your exempt purposes? If "Yes," describe these procedures, including site visits by your employees or compliance checks by impartial experts, to verify that grant funds are being used appropriately.

Form	1023 (Rev. 6-2006) Name: Dayton International Festival, Inc.	30643		Pa	ge <b>8</b>
Pai	t VIII Your Specific Activities (Continued)				
15	Do you have a close connection with any organizations? If "Yes," explain.	□ Y	/es	$\overline{Z}$	No
16	Are you applying for exemption as a <b>cooperative hospital service organization</b> under section 501(e)? If "Yes," explain.	□ Y	es_	Z	Νo
17	Are you applying for exemption as a cooperative service organization of operating educational organizations under section 501(f)? If "Yes," explain.	□ Y	/es	Z	No
18	Are you applying for exemption as a charitable risk pool under section 501(n)? If "Yes," explain.	□ Y	es	Z	No
19	Do you or will you operate a <b>school</b> ? If "Yes," complete Schedule B. Answer "Yes," whether you operate a school as your main function or as a secondary activity.	□ Y	/es	Z	No
20	Is your main function to provide hospital or medical care? If "Yes," complete Schedule C.	□ Y	/es	Z	No
21	Do you or will you provide <b>low-income housing</b> or housing for the <b>elderly</b> or <b>handicapped</b> ? If "Yes," complete Schedule F.	□ <b>Y</b>	es .	Z	No
22	Do you or will you provide scholarships, fellowships, educational loans, or other educational grants to individuals, including grants for travel, study, or other similar purposes? If "Yes," complete Schedule H.	<b>□ Y</b>	/es	Z	No
	<b>Note: Private foundations</b> may use Schedule H to request advance approval of individual grant procedures.				

#### Part IX Financial Data

For purposes of this schedule, years in existence refer to completed tax years. If in existence 4 or more years, complete the schedule for the most recent 4 tax years. If in existence more than 1 year but less than 4 years, complete the statements for each year in existence and provide projections of your likely revenues and expenses based on a reasonable and good faith estimate of your future finances for a total of 3 years of financial information. If in existence less than 1 year, provide projections of your likely revenues and expenses for the current year and the 2 following years, based on a reasonable and good faith estimate of your future finances for a total of 3 years of financial information. (See instructions.)

			A. Statement of	of Revenues and	Expenses		
		Type of revenue or expense	Current tax year	3 prior tax	years or 2 succeedin		
			(a) From To 9/30/06	(b) From. To 9/30/05	(c) From. To 9/30/04	(d) From. To 9/30/03	(e) Provide Total fo (a) through (d)
	1	Gifts, grants, and contributions received (do not include unusual grants)	9375	8927			18302
	2	Membership fees received	280	280	270	320	1150
•	3	Gross investment income	107	55	64	152	377
	4	Net unrelated business income					
	5	Taxes levied for your benefit					
Revenues	6						
	7	Any revenue not otherwise listed above or in lines 9–12 below (attach an itemized list)					
	8	Total of lines 1 through 7	9762	9262	334	472	19830
	9	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to your exempt purposes (attach itemized list)	_54634	71059	65088		268745
	10	Total of lines 8 and 9	64395	80321	65422	78436	288575
	11	Net gain or loss on sale of capital assets (attach schedule and see instructions)					
	12	Unusual grants					
	13	Total Revenue Add lines 10 through 12	64395	80321	65422	78436	288575
	14	Fundraising expenses					and the property
	15	Contributions, gifts, grants, and similar amounts paid out (attach an itemized list)					
	16	Disbursements to or for the benefit of members (attach an itemized list)					
Expenses	17	Compensation of officers, directors, and trustees					
Ē	18	Other salaries and wages					
X	19	Interest expense					COLLAN A MODEL (MATERIAL)
_	20	Occupancy (rent, utilities, etc.)	1280	1326	678		
	21	Depreciation and depletion			<del> </del>	549	Magazina da kalenda da Magazina da kalenda da
	22	Professional fees			<del> </del>	549	
	23	Any expense not otherwise classified, such as program services (attach itemized list)	56095	81561	72910	77739	
	24	Total Expenses Add lines 14 through 23	57375	82887	73588	78288	

Pai	t IX Financial Data (Continued)  B. Balance Sheet (for your most recently completed tax year)	Year En	d: 9/30/06
			e dollars)
4	Assets 1	,	21324
1 2	Cash		432
3	Inventories		
4	Bonds and notes receivable (attach an itemized list)	T	
5	Corporate stocks (attach an itemized list)		
6	Loans receivable (attach an itemized list)		
7	Other investments (attach an itemized list)		
8	Depreciable and depletable assets (attach an itemized list)		<u> </u>
9	Land		
10	Other assets (attach an itemized list)		
11	Total Assets (add lines 1 through 10)		
• •	Liabilities		21756
12	Accounts payable		
13	Contributions, gifts, grants, etc. payable		
14	Mortgages and notes payable (attach an itemized list)	<u> </u>	
15	Other liabilities (attach an itemized list)		
16	Total Liabilities (add lines 12 through 15)		
	Fund Balances or Net Assets	1	
17	Total fund balances or net assets	_	21756
18	Total Liabilities and Fund Balances or Net Assets (add lines 16 and 17)		21756
19		Yes	☑ No
	shown above? If "Yes," explain.		
Pa	t X Public Charity Status  X is designed to classify you as an organization that is either a private foundation or a public charity. Po		
dete	Me you a private touridation; if foe, go to mis is in its, go to mis said	 ☐ Yes	✓ No
	If you are unsure, see the instructions.		
b	As a private foundation, section 508(e) requires special provisions in your organizing document in addition to those that apply to all organizations described in section 501(c)(3). Check the box to confirm that your organizing document meets this requirement, whether by express provision or by reliance on operation of state law. Attach a statement that describes specifically where your organizing document meets this requirement, such as a reference to a particular article or section in your organizing document or by operation of state law. See the instructions, including Appendix B, for information about the special provisions that need to be contained in your organizing document. Go to line 2.		Ш
2	directly in the active conduct of charitable, religious, educational, and similar activities, as opposed to indirectly carrying out these activities by providing grants to individuals or other organizations. If "Yes," go to line 3. If "No," go to the signature section of Part XI.	☐ Yes	□ No
3	Have you existed for one or more years? If "Yes," attach financial information showing that you are a private operating foundation; go to the signature section of Part XI. If "No," continue to line 4.	☐ Yes	□ No
4	from a certified public accountant or accounting firm with expertise regarding this tax law matter), that sets forth facts concerning your operations and support to demonstrate that you are likely to satisfy the requirements to be classified as a private operating foundation; or (2) a statement describing your proposed operations as a private operating foundation?	☐ Yes	□ No
5	If you answered "No" to line 1a, indicate the type of public charity status you are requesting by checking one of You may check only one box.	if the cho	ices below
	The organization is not a private foundation because it is:		_
a	509(a)(1) and 170(b)(1)(A)(i)—a church or a convention or association of churches. Complete and attach Sche	dule A.	
b	509(a)(1) and 170(b)(1)(A)(ii)—a school. Complete and attach Schedule B.		
C	509(a)(1) and 170/b)(1)(A)(iii)—a hospital, a cooperative hospital service organization, or a medical research	ch	
d	organization operated in conjunction with a hospital. Complete and attach Schedule C. 509(a)(3)—an organization supporting either one or more organizations described in line 5a through c, f, g	g, or h	
	or a publicly supported section 501(c)(4), (5), or (6) organization. Complete and attach Schedule D.		

Form	1023 (Rev. 6-2006)	Name: Dayton International Festival, Inc.	EIN;	31 _	. 0930643	Page <b>11</b>
Par		harity Status (Continued)				
		anization organized and operated exclusively for testing for p (b)(1)(A)(iv)—an organization operated for the benefit of a coll overnmental unit.		that	is owned or	
g	509(a)(1) and 170 of contributions for	(b)(1)(A)(vi)—an organization that receives a substantial part or rom publicly supported organizations, from a governmental u	of its financial sup nit, or from the g	opor gene	t in the form ral public.	Ø
h	h 509(a)(2)—an organization that normally receives not more than one-third of its financial support from gross investment income and receives more than one-third of its financial support from contributions, membership fees, and gross receipts from activities related to its exempt functions (subject to certain exceptions).					
i	A publicly support decide the correct	rted organization, but unsure if it is described in 5g or 5h. The status.	e organization w	ould	like the IRS to	
6	If you checked bo selecting one of th	x g, h, or i in question 5 above, you must request either an <b>adve</b> ne boxes below. Refer to the instructions to determine which type	nce or a definitive of ruling you are	<b>/e ru</b> e elig	<b>ling</b> by ible to receive.	
а	the Code you receive excise tax under at the end of the years to 8 years, the extension to a Assessment Perice you make. You moll-free 1-800-82	rance Ruling: By checking this box and signing the consent, quest an advance ruling and agree to extend the statute of lin section 4940 of the Code. The tax will apply only if you do not 5-year advance ruling period. The assessment period will be 4 months, and 15 days beyond the end of the first year. You a mutually agreed-upon period of time or issue(s). Publication od, provides a more detailed explanation of your rights and the provides are publication 1035 free of charge from the IRS web 19-3676. Signing this consent will not deprive you of any appointed. If you decide not to extend the statute of limitations, you	nitations on the a ot establish publi extended for the have the right to 1035, Extending the consequences site at www.irs.g eal rights to whice	assestic such the second secon	esment of apport status dvance ruling use or limit are tax the choices or by calling would	
	Consent Fixing	Period of Limitations Upon Assessment of Tax Under Sect	ion 4940 of the	nter	nal Revenue Co	de i
	For Organizat  (Signature of Offical	cer, Director, Trustee, or other (Type or print name of signer)		<u>.</u> (C	eate)	<b>.</b>
		(Type or print title or authority o	f signer)			
	For IRS Use (	Only				
			4.4.5			
	IRS Director, Exe	mpt Organizations		(C	Pate)	
b	you are requesting	Initive Ruling: Check this box if you have completed one tax ng a definitive ruling. To confirm your public support status, a . Answer line 6b(ii) if you checked box h in line 5 above. If yo s 6b(i) and (ii).	nswer line 6b(i) i	fyoι	i checked box	Ø
	(b) Attach a li gifts totale	of line 8, column (e) on Part IX-A. Statement of Revenues an ist showing the name and amount contributed by each persoed more than the 2% amount. If the answer is "None," check	n, company, or o this box.			Ø
	Expenses	year amounts are included on lines 1, 2, and 9 of Part IX-A. 5, attach a list showing the name of and amount received fron "None," check this box.	Statement of Rev n each <b>disqualifi</b>	ed p	es and person. If the	Ø
	a list show	year amounts are included on line 9 of Part IX-A. Statement of the name of and amount received from each payer, other were more than the larger of (1) 1% of line 10, Part IX-A. Statement (2) \$5,000. If the answer is "None," check this box.	er than a disquali	tied	person, whose	Ø
7	Revenues and Ex	any unusual grants during any of the years shown on Part IX- kpenses? If "Yes," attach a list including the name of the con ant, a brief description of the grant, and explain why it is unu	tributor, the date	and	☐ Yes	☑ No

#### Part XI User Fee Information

You must include a user fee payment with this application. It will not be processed without your paid user fee. If your average annual gross receipts have exceeded or will exceed \$10,000 annually over a 4-year period, you must submit payment of \$750. If your gross receipts have not exceeded or will not exceed \$10,000 annually over a 4-year period, the required user fee payment is \$300. See instructions for Part XI, for a definition of **gross receipts** over a 4-year period. Your check or money order must be made payable to the United States Treasury. User fees are subject to change. Check our website at www.irs.gov and type "User Fee" in the keyword box, or call Customer Account Services at 1-877-829-5500 for current information.

1	Have vo	ur annual gross receipts averaged or are they expec	ted to average not more than \$10,000?	☐ Yes	☑ No
•		check the box on line 2 and enclose a user fee payl			
	If "No,"	check the box on line 3 and enclose a user fee payn	nent of \$750 (Subject to change—see above).		
2		ne box if you have enclosed the reduced user fee pa			
3	Check ti	ne box if you have enclosed the user fee payment of	\$750 (Subject to change).		Z
i deci	are under	the penalties of perjury that I am authorized to sign this appuding the accompanying schedules and attachments, and to	dication on behalf of the above organization and that	I have examined	i this
		national rate econtribution and schedules and arractioneurs, and re	tile best of my knowledge it is true, contact, and con	mpiete.	
Plea	ise 🗼	using the accompanying schedules and attachments, and t	Rosetta Schaffner	December	15, 2006
Plea Sigr	ase	(Signature of Officer, Director, Trustee, or other			15, 2006
	ase		Rosetta Schaffner	December	15, 2006

Reminder: Send the completed Form 1023 Checklist with your filled-in-application.

Form 1023 (Rev. 6-2006)

1.	31	_	0930643	Page

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Name: Dayton International Festival, Inc.

Form 1023 (Rev. 6-2006)

Schedule E. Organizations Not Filing Form 1023 Within 27 Months of Formation

Schedule E is intended to determine whether you are eligible for tax exemption under section 501(c)(3) from the postmark date of your application or from your date of incorporation or formation, whichever is earlier. If you are not eligible for tax exemption under section 501(c)(3) from your date of incorporation or formation, Schedule E is also intended to determine whether you are eligible for tax exemption under section 501(c)(4) for the period between your date of incorporation or formation and the postmark date of your application. Are you a church, association of churches, or integrated auxiliary of a church? If "Yes," complete ☐ Yes ☑ No Schedule A and stop here. Do not complete the remainder of Schedule E. ☐ Yes ✓ No 2a Are you a public charity with annual gross receipts that are normally \$5,000 or less? If "Yes," stop here. Answer "No" if you are a private foundation, regardless of your gross receipts. b If your gross receipts were normally more than \$5,000, are you filing this application within 90 days Z No ☐ Yes from the end of the tax year in which your gross receipts were normally more than \$5,000? If "Yes," stop here. 3a Were you included as a subordinate in a group exemption application or letter? If "No," go to line 4. ☐ Yes ✓ No ☐ Yes □ No b If you were included as a subordinate in a group exemption letter, are you filing this application within 27 months from the date you were notified by the organization holding the group exemption letter or the Internal Revenue Service that you cease to be covered by the group exemption letter? If "Yes," stop here. c If you were included as a subordinate in a timely filed group exemption request that was denied, are ☐ Yes □ No you filing this application within 27 months from the postmark date of the Internal Revenue Service final adverse ruling letter? If "Yes," stop here. Were you created on or before October 9, 1969? If "Yes," stop here. Do not complete the remainder ☐ Yes ✓ No of this schedule. ☑ No If you answered "No" to lines 1 through 4, we cannot recognize you as tax exempt from your date of ☐ Yes formation unless you qualify for an extension of time to apply for exemption. Do you wish to request an extension of time to apply to be recognized as exempt from the date you were formed? If "Yes," attach a statement explaining why you did not file this application within the 27-month period. Do not answer lines 6, 7, or 8. If "No," go to line 6a. 6a If you answered "No" to line 5, you can only be exempt under section 501(c)(3) from the postmark ✓ Yes ☐ No date of this application. Therefore, do you want us to treat this application as a request for tax exemption from the postmark date? If "Yes," you are eligible for an advance ruling. Complete Part X, line 6a. If "No," you will be treated as a private foundation. Note. Be sure your ruling eligibility agrees with your answer to Part X, line 6. ☑ No b Do you anticipate significant changes in your sources of support in the future? If "Yes," complete ☐ Yes line 7 below.

#### Schedule E. Organizations Not Filing Form 1023 Within 27 Months of Formation (Continued)

7 Complete this item only if you answered "Yes" to line 6b. Include projected revenue for the first two full years following the current tax year.

	Type of Revenue	Projected revenue	e for 2 years following c	urrent tax year
		(a) From	(b) From To 9/30/2008	(c) Total
1	Gifts, grants, and contributions received (do not include unusual grants)	20000	22000	42000
2	Membership fees received	700	700	1400
3	Gross investment income	100	100	200
4	Net unrelated business income			<u> </u>
5	Taxes levied for your benefit			
6	Value of services or facilities furnished by a governmental unit without charge (not including the value of services generally furnished to the public without charge)			
7	Any revenue not otherwise listed above or in lines 9–12 below (attach an itemized list)		·	
8	Total of lines 1 through 7	20,800	22,800	43,600
9	Gross receipts from admissions, merchandise sold, or services performed, or furnishing of facilities in any activity that is related to your exempt purposes (attach itemized list)	61,405	67,545	128,950
10	Total of lines 8 and 9	82,205	90,345	172,550
11	Net gain or loss on sale of capital assets (attach an itemized list)			
12	Unusual grants			
13	Total revenue. Add lines 10 through 12	- 82,205	90,345	172,550

8	According to your answers, you are only eligible for tax exemption under section 501(c)(3) from the postmark date of your application. However, you may be eligible for tax exemption under section 501(c)(4) from your date of formation to the postmark date of the Form 1023. Tax exemption under section 501(c)(4) allows exemption from federal income tax, but generally not deductibility of contributions under Code section 170. Check the box at right if you want us to treat this as a request for exemption under 501(c)(4) from your date of formation to the postmark date.	▶ ⊔
	Attach a completed Page 1 of Form 1024, Application for Recognition of Exemption Under Section 501(a), to this application.	

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#### Page 2 - Part IV

Using an attachment, describe your *past, present*, and *planned* activities in a narrative. If you believe that you have already provided some of this information in response to other parts of this application, you may summarize that information here and refer to the specific parts of the application for supporting details. You may also attach representative copies of newsletters, brochures, or similar documents for supporting details to this narrative. Remember that if this application is approved, it will be open for public inspection. Therefore, your narrative description of activities should be thorough and accurate. Refer to the instructions for information that must be included in your description.

The Dayton International Festival, Inc. (DIFI) presents an annual International Festival, **A World A'Fair**. The festival is a celebration of diversity that showcases the food, dancing, music, costumes, and cultural exhibits representing the ethnic backgrounds and cultures of Dayton and the greater Miami Valley.

Each day begins with the parade of nations and the flag ceremony.

A very popular way of celebrating our cultural diversity has always been to sample the many varieties of food, drink and merchandise offered by the participating organizations. The dancing and entertainment provided at the Festival are available on two stages (Formal Stage and Informal Stage). Entertainment is non-stop and features the ethnic groups participating in the Festival. In addition, outside entertainment is made available through Grant sponsorship or donations. Featured performers for 2006 were the Balkan Cabaret, a five-piece musical group from Seattle, Washington. They were at the festival Saturday night to entertain all festival goers with a dance party on the Informal Stage. Featured performers for 2005 were La Bottine Souriante, a 10 piece French-Canadian group from Quebec, Canada. They were provided through a grant from the Council of Ohio Arts. They were at the festival Saturday night to entertain all festival goers on the Formal Stage.

Every year the Festival has a theme that is presented in the cultural exhibits. The theme in 2006 was 'A World A'Fair of Holidays' and the theme in 2005 was 'The World through the Eyes of a Child'.

The program book/flyers for the last 2 years are attached.

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### Page 2 - Part V - Question 1a

List the names, titles, and mailing addresses of all of your officers, directors, and trustees. For each person listed, state their total annual **compensation**, or proposed compensation, for all services to the organization, whether as an officer, employee, or other position. Use actual figures, if available. Enter "none" if no compensation is or will be paid. If additional space is needed, attach a separate sheet. Refer to the instructions for information on what to include as compensation.

Name	Title	Mailing Address	Compensation Amt
Jim Zaiden	Sergeant of Arms	5702 Hunters Ridge Rd. Riverside OH 45431	0
Patrick Hughes	Secretary	4720 Hooner AvenueDayton, OH 47417	0

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#### Page 4 - Part V, Question 5a-c

Have you adopted a **conflict of interest policy** consistent with the sample conflict of interest policy in Appendix A to the instructions? If "Yes," provide a copy of the policy and explain how the policy has been adopted, such as by resolution of your governing board. If "No," answer lines 5b and 5c.

What procedures will you follow to assure that persons who have a conflict of interest will not have influence over you for setting their own compensation?

What procedures will you follow to assure that persons who have a conflict of interest will not have influence over you regarding business deals with themselves?

Note: A conflict of interest policy is recommended though it is not required to obtain exemption.

Page 4 - Part V, Question 5a-c:

Conflict of Interest Policy

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#### Article I: Purpose

The purpose of the conflict of interest policy is to protect this tax-exempt organization (Dayton International Festival, Inc.) interest when it is contemplating entering into a transaction or arrangement that might benefit the private interest of an officer or director of the Organization or might result in a possible excess benefit transaction. This policy is intended to supplement but not replace any applicable state and federal laws governing conflict of interest applicable to nonprofit and charitable organizations.

#### Article II: Definitions

- 1. Interested Person: Any director, principal officer, or member of a committee with governing board delegated powers, who has a direct or indirect financial interest, as defined below, is an interested person.
- 2. Financial Interest: A person has a financial interest if the person has, directly or indirectly, through business, investment, or family:
  - a. An ownership or investment interest in any entity which the Organization has a transaction or arrangement,
  - b. A compensation arrangement with the Organization or with any entity or individual with which the Organization has a transaction or arrangement, or
  - c. A potential ownership or investment interest in, or compensation arrangement with, any entity or individual with which the Organization is negotiating a transaction or arrangement.

Compensation includes direct and indirect remuneration as well as gifts or favors that are not insubstantial.

A financial interest is not necessarily a conflict of interest. Under Article III, Section 2, a person who has a financial interest may have a conflict of interest only if the appropriate governing board or committee decides that a conflict of interest exists.

#### Article III: Procedures

- 1. Duty to Disclose: In connection with any actual or possible conflict of interest, an interested person must disclose the existence of the financial interest and be given the opportunity to disclose the material facts to the directors and members of committees with governing board delegated powers considering the proposed transaction or arrangement.
- 2. Determining Whether a Conflict of Interest Exists: After disclosure of the financial interest and all material facts, and after any discussion with the interested person, he/she shall leave the governing board or committee meeting while the determination of a conflict of interest is discussed and voted upon. The remaining board or committee members shall decide if a conflict of interest exists.
- 3. Procedures for Addressing the Conflict of Interest:
  - a. An interested person may make a presentation at the governing board or committee meeting, but after the presentation, he/she shall leave the meeting during the discussion of, and the vote on, the transaction or arrangement involving the possible conflict of interest.

Page 4 - Part V, Question 5a-c:

Conflict of Interest Policy

b. The chairperson of the governing board or committee shall, if appropriate, appoint a disinterested person or committee to investigate alternatives to the proposed transaction or arrangement.

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c. After exercising due diligence, the governing board or committee shall determine whether the Organization can obtain with reasonable efforts a more advantageous transaction or arrangement from a person or entity that would not give rise to a conflict of interest.

- d. If a more advantageous transaction or arrangement is not reasonably possible under circumstances not producing a conflict of interest, the governing board or committee shall determine by a majority vote of the disinterested directors whether the transaction or arrangement is in the Organization's best interest, for its own benefit, and whether it is fair and reasonable. In conformity with the above determination it shall make its decision as to whether to enter into the transaction or arrangement.
- 4. Violations of the Conflicts of Interest Policy
  - a. If the governing board or committee has reasonable cause to believe a member has failed to disclose actual or possible conflicts of interest, it shall inform the member of the basis for such belief and afford the member an opportunity to explain the alleged failure to disclose.
  - b. If, after hearing the member's response and after making further investigation as warranted by the circumstances, the governing board or committee determines the member has failed to disclose an actual or possible conflict of interest, it shall take appropriate disciplinary and corrective action.

#### Article IV: Records of Proceedings

The minutes of the governing board and all committees with board delegated powers shall contain:

- a. The names of the persons who disclosed or otherwise were found to have a financial interest in connection with an actual or possible conflict of interest, the nature of the financial interest, any action taken to determine whether a conflict of interest was present, and the governing board's or committee's decision as to whether a conflict of interest in fact existed.
- b. The names of the persons who were present for discussions and votes relating to the transaction or arrangement, the content of the discussion, including any alternatives to the proposed transaction or arrangement, and a record of any votes taken in connection with the proceedings.

#### Article V: Compensation

- a. A voting member of the governing board who receives compensation, directly or indirectly, from the Organization for services is precluded from voting on matters pertaining to that member's compensation.
- b. A voting member of any committee whose jurisdiction includes compensation matters and who receives compensation, directly or indirectly, from the Organization for services is precluded from voting on matters pertaining to that member's compensation.
- c. No voting member of the governing board or any committee whose jurisdiction includes compensation matters and who receives compensation, directly or indirectly, from the Organization either individually or collectively, is prohibited from providing information to any committee regarding compensation

Page 4 - Part V, Question 5a-c:

Conflict of Interest Policy

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#### Article VI: Annual Statements

Each director, principal officer and member of a committee with governing board delegated powers shall annually sign a statement which affirms such person:

a. Has received a copy of the conflicts of interest policy.

b. Has read and understands the policy,

c. Has agreed to comply with the policy, and

d. Understands the Organization is charitable and in order to maintain its federal tax exemption it must engage primarily in activities which accomplish one or more of its tax-exempt purposes.

#### Article VII: Periodic Reviews

To ensure the Organization operates in a manner consistent with charitable purposes and does not engage in activities that could jeopardize its tax-exempt status, periodic reviews shall be conducted. The periodic reviews shall, at a minimum, include the following subjects:

a. Whether compensation arrangements and benefits are reasonable, based on competent survey information and the result of arm's length bargaining.

b. Whether partnerships, joint ventures, and arrangements with management organizations conform to the Organization's written policies, are properly recorded, reflect reasonable investment or payments for goods and services, further charitable purposes and do not result in inurement, impermissible private benefit or in an excess benefit transaction.

#### **Article VIII: Use of Outside Experts**

When conducting the periodic reviews as provided for in Article VII, the Organization may, but need not, use outside advisors. If outside advisors are used, their use shall not relieve the governing board of its responsibility for ensuring periodic reviews are conducted.

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#### Page 5 - Part VI, Question 1a

In carrying out your exempt purposes, do you provide goods, services, or funds to individuals? If "Yes," describe each program that provides goods, services, or funds to individuals.

The Dayton International Festival, Inc. (DIFI) provides a service to the Miami Valley. We offer food, dancing, music, costumes, and cultural exhibits of the different ethnic backgrounds in the Miami Valley. Residents in the Miami Valley are able to see the world and never leave Dayton. Ethnic groups represented include:

Africa

China

Colombia

Czechoslovakia

Ethiopia

Germany

Greece

Guatemala

Hungary

India

Ireland

Italy

Japan

Korea

Lebanon

Mexico

Netherlands

Panama

Peru

**Philippine** 

Poland

Puerto Rico

Russia

Scotland

South Slav

**USA** 

Vietnam

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# Page 6 - Part VIII, Question 4a and 4b

Do you or will you have written or oral contracts with any individuals or organizations to raise funds for you? If "Yes," describe these activities. Include all revenue and expenses from these activities and state who conducts them. Revenue and expenses should be provided for the time periods specified in Part IX, Financial Data. Also, attach a copy of any contracts or agreements.

1. Grant Writing: Agreement/Contract Attached

2. Sponsorship: Agreement/Contract Attached





Print Name/Position/Date

## Grant Writer/Solicitor Contract

I. This contract is between the <u>Dayton International Festival</u> , <u>Inc.</u> (contracting firm) and <u>Jerr</u>		
	McKenzie (grant writer/solicitor) starting 1/01/06 (start date) and ends 12/51/06 (end	
	date).	
II.	These are expected responsibilities of the grant writer/solicitor:	
	a. Take personal responsibility in understanding the cultural aspect, festival, and goals of the Dayton International Festival, Inc. through it's websites, brochures, newspaper articles, and contacts with officers and members of the Dayton International Festival.	
	b. Maintain open communication with the officer in charge of the grant writing committee or anyone else appointed to the committee.	
	c. Research various corporate and private foundations that provide grant funding that matches the criteria of the Dayton International Festival, Inc for 2006 event and beyond.	
	d. Devise marketing letters of inquiries and solicitation letters and submit to officer in charge or committee chairperson for prior approval.	
	e. Be prepared to attend meetings upon request of Dayton International Festival, Inc.	
III.	These are what the Dayton International Festival, Inc. will provide:	
	a. Will appoint an officer and/or committee chairperson to work along with grant writer/solicitor.	
	b. Will provide whatever documentation necessary to aid in grant writing/soliciting process.	
IV.	Compensation are as follows:	
	a. Grant writer/solicitor is contractor to DIFI, not an employee or member.	
	b. \$500 will be prepaid to grant writer/solicitor under the following conditions:	
	<ol> <li>This prepayment will be deducted from commission scale below.</li> </ol>	
	<ol> <li>This prepayment is an act of good faith on behalf of DIFI for compensating grant writer/solicitor for time, energy, and preparation required.</li> </ol>	
	iii. Prepayment given will be returned in full if grant writer did not satisfactory obtain any grant money or contract within the time frame of this contract.	
	c. Commission scheduled based upon grant proceeds amount:	
	i. \$5,000 or below: 15%	
	ii. \$5,001-\$25,000: 20%	
	iii. \$25,001-\$50,000: 25%	
	iv. \$50,001-\$100,000: 30%	
3.7	v. \$100,001-up: 35%	
V.	This contract will end by the end of the contract date or upon the return of the \$500 prepayment.	
	Jeru L. M. Kenzio	
Signature	of Authorized DIFI Officer Signature Contracted Grant Writer/Solicitor	
, ,	, ,	



# A World A'fair Proposal

Submitted November 16, 2005



#### I. Introduction

#### Marketing Expertise

At TDH, we will partner with A World A'fair to build a marketing program that delivers business growth and brand equity by carefully positioning your service offering, minimizing wasted dollars by effectively delivering your message to targeted publics and breaking through marketplace clutter with attractive, results-driven creative. Because you must be prudent with your marketing expenditures, we will carefully and methodically research, plan and execute marketing initiatives to maximize effectiveness. TDH has the small company courtesies and large company capabilities to deliver the results you seek and can put *The Power of Effective Marketing* in your hands.

TDH Marketing and Communications, Inc. has been providing marketing, internet marketing and advertising support to clients for nearly twelve years. We have successfully aided in business growth initiatives, acquisitions and integrations, business segmentation, new selling channel identification and implementation, marketing and strategic plans, market research, public relations, promotions, advertising, graphic design, sales materials, branding, interactive multimedia presentations, e-commerce and internet marketing.

The business environment of the 21<sup>st</sup> Century requires a much different approach than it did just a few years ago. Customers and prospects want information faster and quality services as consistently and inexpensively as possible. TDH understands this new business model and the need for creative application of proven marketing tactics, to move beyond the clutter and capture the attention of prospects. We are positioned to be your partner in the development, implementation and management of marketing and communications programs that effectively position your brand in the mind of your target audience to drive them to action.

Branding, planning, advertising, public relations, creative design, interactive multimedia, internet marketing and web development – not only our areas of specialization but each an opportunity to demonstrate how choosing the right partner can make all the difference.



#### **Building the Brand**

Increasing business requires the effective development and implementation of a marketing program that *builds the brand* in the mind of the prospect and customer. Successful brand building requires alignment of all aspects of the business enterprise at every point of contact in order to have maximum impact on the prospect and customer.

When we refer to "all aspects", these include but are not limited to:

- Logo, letterhead and business cards
- Advertising
- Publicity
- Sales materials
- Print or collateral materials
- Community service involvement
- Web site
- Events and activities
- Friendliness and loyalty of all association associates
- Fulfillment of the brand promise

The branding program must differentiate your event from all other alternatives, regardless of existing parity. Even small differentiation aspects, effectively positioned and clearly communicated, can be enough to sway the buying decision. This differentiation must be implanted into the mind of the prospect to establish a solid, realistic perception that there is no other alternative quite like your product or service.

Recognition of the brand name itself is not enough. Establishing and implementing an effective, integrated, disciplined *branding program* that links your differentiation to the mind of the sponsorship prospect and attendee through a clear and effectively communicated value proposition is essential. It drives event growth by "pre-selling" to increase cost-effectiveness. It serves as your "silent salesperson" in this buyer's market where brands often drive the buying decision.

The true *power of the brand* is determined by the effectiveness of its ability to influence the buying decision. Actions on the part of the buyers must speak louder than your words. The brand promise or value proposition must be realistic, believable and fully inculcated within the minds of prospects and customers.



#### II. Marketing Program

#### **Positioning**

We will assist in positioning the 32<sup>nd</sup> annual A World A'fair event as the premier cultural event in Dayton, Ohio... branding it as a "must attend". We will also focus on the diversity aspect and the unity of 26 countries working together to educate and share their traditions and culture.

A World A'fair is dedicated to providing:

- 1. A family friendly environment
- 2. Good value for the ticket price
- 3. A large, captive audience consisting of diverse individuals, which will be attatractive to sponsors
- 4. Diverse culture, music, entertainment and food

#### **Key Value Proposition**

A World A'fair is *the* "must attend" event that provides family friendly entertainment, diverse food and activities and serves as the premier cultural event in the Miami Valley.

#### **Target Audiences**

- 1. Dayton, Columbus and Cincinnati adults, teenagers and children
- 2. Small, medium and large business support through sponsorships

#### **Objectives**

- 1. Increase sponsorship dollars significantly by focusing on Dayton business support
- 2. Increase overall awareness of the event and what it is all about with Dayton, Columbus and Cincinnati residents



#### III. Scope of Services

#### 1. Public relations

The public relations program will include mailings to targeted media, as well as individual, personalized submittals to selected publications. The program will align A World A'fair and the event's features and benefits with the appropriate editorial focus to advance awareness of the event to the public and stimulate sponsorship inquiries. Articles will cover general event news, new activities, specific event features, success stories, etc. Also, ensure that all accomplishments and news worthy items are released to the appropriate media in a timely manner.

Writing press release / feature story/calling reporter	\$500 per story
Additional writing or media contact	\$75 per hour
Digital retouching of photos as needed	\$75 per hour
Photo duplication for submittals w/press releases	\$2 each
Postage and materials	\$At Cost

#### 2. Event Coordination

Event consulting and coordination, including meetings

\$2,000



#### 3. Media Placement

Secure broadcast and print advertising and solicit in-kind/trade sponsorship support. Work with Clear Channel to possibly have a remote on the Saturday of the event weekend.

Investment: TDH will receive 15% of all gross media buys and 15% on top of any net media buys. A World A'fair will be responsible for all out-of-pocket media buying costs.

Print and 30-second radio ad creation at a discounted rate of \$1,500 per ad, as well as 30-second television ad creation at a discounted rate of \$2,500 per spot.

#### 4. Secure Sponsorships

Work with DIFI volunteers to substantially increase sponsorship support and publicity surrounding the event.

Commission/fee structure paid to TDH:

\$5,000 and below: 0% \$5,001 - \$20,000: 25% \$20,001 - \$45,000: 30% \$45,001 - \$65,000: 35% \$65,001 and up: 40%

Monthly reports will be provided, which will include contacts made and status of sponsorships.

As an in-kind sponsor, TDH Marketing has supplied discounted rates for ad creation and event consulting. In return, TDH will be recognized as a sponsor of this event, and as such the TDH logo/name will be included in all advertisements (print or broadcast). Note, a Dayton International Festival, Inc. representative has prior approval of all ads before placement.