

DIFI Income Statement, FY Ending Sept 30, 2016

Revenues				
	Dues			775
	Bank Interest			25
		Ticket Sales - Members	10865	
		Ticket Sales - Vendor	11922	
		Ticket Sales - Door	<u>59716</u>	
	Ticket Sales			82503
	Sponsorships			41750
	Youth			1175
		Scholarship Expiration	<u>8500</u>	
	Other Income			<u>8500</u>
Total Revenues				134728
Expenses				
	Pageant			851
	Technology			197
	Festival Singers			200
	Scholarship			500
		Consultation	4950	
		Print	10466	
		Radio	175	
		TV	10261	
		Press Releases	795	
		Commission	11635	
		Signage	<u>375</u>	
		TDH Marketing		38657
		Radio	5385	
		TV	7644	
		Internet	1100	
		Signage	<u>2105</u>	
		Other Marketing		<u>16234</u>
	Total Marketing			54891
	Insurance - D&O			819
	Insurance-Business			576
	Office Expenses			1101
	Postage			69
	Website			32
	Booth Fee Write-off, 2015			320
		Security	3702	
		Parking	108	
		DCC Rental	12970	
		Equipment Rental	962	
		Health Fair	560	
		Crowd Control Drapes	1378	
		Trash Pickup	3380	
		Stagehands	9551	
		Stage Riggers	1040	
		Youth	916	
		Entertainment	4550	
		Lodging/Meals	1213	
		Program Printing	2137	
		Passport Printing	1865	
		Event Insurance	2118	
		Ticket Printing	1301	
		Miscellaneous	178	
		Electric	14265	
		Booths	14059	
		Food Licenses	625	
		Ice	1067	
		Kitchen	5265	
		Liquor License	150	
		Liquor Insurance	2300	
		Liability Insurance	2600	
		Booth Expenses	40331	
		Charged to Members	<u>36189</u>	
		Net Booth Expenses		<u>4142</u>
	AWAF Direct Expenses			52071
Total Expenses				<u>111627</u>
Net Income				23101